



Third Quarter Fiscal Year 2021 Conference Call

July 27, 2021



expanding human possibility™



PUBLIC

Safe Harbor Statement

THIS PRESENTATION INCLUDES GUIDANCE AND OTHER STATEMENTS RELATED TO THE EXPECTED FUTURE RESULTS OF THE COMPANY AND ARE THEREFORE FORWARD-LOOKING STATEMENTS. ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE PROJECTIONS DUE TO A WIDE RANGE OF RISKS AND UNCERTAINTIES, MANY OF WHICH ARE BEYOND OUR CONTROL, INCLUDING THE SEVERITY AND DURATION OF THE IMPACTS OF THE COVID-19 PANDEMIC AND EFFORTS TO MANAGE IT ON THE GLOBAL ECONOMY, LIQUIDITY AND FINANCIAL MARKETS, DEMAND FOR OUR HARDWARE AND SOFTWARE PRODUCTS, SOLUTIONS AND SERVICES, OUR SUPPLY CHAIN, OUR WORK FORCE, OUR LIQUIDITY AND THE VALUE OF THE ASSETS WE OWN, AS WELL AS THOSE RISKS AND UNCERTAINTIES THAT ARE LISTED IN OUR SEC FILINGS.

THIS PRESENTATION ALSO CONTAINS NON-GAAP FINANCIAL INFORMATION AND RECONCILIATIONS TO GAAP ARE INCLUDED IN THE APPENDIX. ALL INFORMATION SHOULD BE READ IN CONJUNCTION WITH OUR HISTORICAL FINANCIAL STATEMENTS.

Q3 FY21 Results Highlights

- Record orders of over \$2B, up over 50% YOY
- Reported sales up 32.6% YOY; acquisitions contributed 1.1%
 - Quarterly sales above fiscal year 2019 levels, setting a new record
- Organic sales up 26.4% YOY
 - Information Solutions & Connected Services (IS/CS) orders and sales up strong double digits
 - Broad-based strength across all three industry segments
- Segment margin of 19.9%, up 340 bps, primarily driven by higher sales
- Adjusted EPS of \$2.31, up 75% YOY
- Annual Recurring Revenue (ARR) up double digits
- Announced Plex Systems Software-as-a-Service acquisition, expected to close in Q4

Record orders and sales as we build for the future

Accelerating FactoryTalk as a Service



 **FactoryTalk Design Hub**
*Streamlined automation
system design*

 **FactoryTalk Operations Hub**
*Simplified, cloud-native
operations management*

 **FactoryTalk Maintenance Hub**
*Asset management and
predictive maintenance*

organic investments

acquisitions



Q3 FY21 Organic Industry Segment Performance

	% of Q3 FY21 Sales	Q3 FY21 vs. Q3 FY20	Q3 FY21 vs. Q3 FY20
 <p>Discrete</p>	~ 25%	Up ~40%	<ul style="list-style-type: none"> ▲ Semiconductor up ~35% ▲ Automotive up ~50% ▲ e-Commerce up ~65%
 <p>Hybrid</p>	~ 45%	Up ~30%	<ul style="list-style-type: none"> ▲ Food & Beverage up ~30% ▲ Life Sciences up ~40% ▲ Tire up ~60%
 <p>Process</p>	~ 30%	Up ~15%	<ul style="list-style-type: none"> ▲ O&G up low single digits ▲ Mining/Aggregates/Cement up high single digits ▲ Chemicals up ~35%

Note: Organic sales growth rates depicted above exclude the impact of acquisitions and currency. Arrows reflect positive/negative directional growth vs prior year.

Q3 FY21 Organic Sales Growth

NORTH AMERICA

+29.2%

EMEA

+21.0%

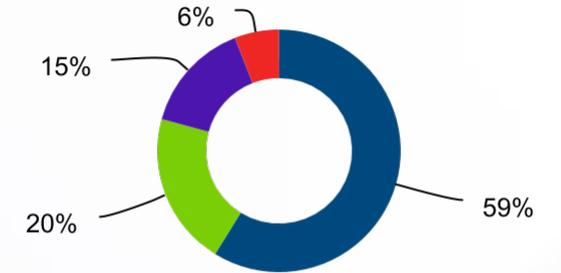
ASIA PACIFIC

+23.0%

LATIN AMERICA

+25.5%

% of Sales



Q3 HIGHLIGHTS *

- North America saw strong double digit growth in all three industry segments; strength in packaging and material handling
- EMEA growth driven by strength in Food & Beverage and Tire
- Asia Pacific strength led by Semi, Life Sciences and Tire
 - China up double digits; strength in Tire, Life Sciences and EV
- Latin America growth led by Food & Beverage and Auto

* All growth comments refer to organic growth

FY21 Full Year Outlook Highlights

- Reported sales forecasted at \$7.1B, up ~12% YOY
 - Includes ~1.5% for acquisitions
- Organic sales expected to grow ~8% YOY
 - IS/CS sales at ~\$500M and projected to grow double digits
 - Anticipating continued supply chain constraints and uncertainty around impact of Covid variants
- ARR expected to grow double digits
- Adjusted EPS of \$9.20 at the midpoint, up ~17% YOY
 - Includes ~\$(0.15) related to pending acquisition of Plex Systems
- Increasing full year segment margin guidance to ~20%
- Free Cash Flow conversion of 105%+

Note: Guidance as of July 27, 2021

Increasing FY21 Sales and EPS Guidance

FY21 Organic Industry Segment Outlook

	% of FY21 Sales	FY21 vs. FY20	Assumptions at Guidance Midpoint	B/(W) vs. Apr Guidance
 <p>Discrete</p>	~ 25%	Up ~15%	<ul style="list-style-type: none"> ▲ Automotive up ~10% ▲ Semiconductor up high teens ▲ e-Commerce up ~60% 	==
 <p>Hybrid</p>	~ 45%	Up ~15%	<ul style="list-style-type: none"> ▲ Food & Beverage up ~15% ▲ Life Sciences up ~20% ▲ Tire up ~20% 	+
 <p>Process</p>	~ 30%	Down low single digits	<ul style="list-style-type: none"> ▼ Oil & Gas down mid teens ➔ Mining/Aggregates/Cement flat ▲ Chemicals up ~10% 	+

Note: Organic sales growth rates depicted above exclude the impact of acquisitions and currency. Arrows reflect positive/negative directional growth vs prior year

Note: Guidance as of July 27, 2021

Q3 FY21 Key Financial Information

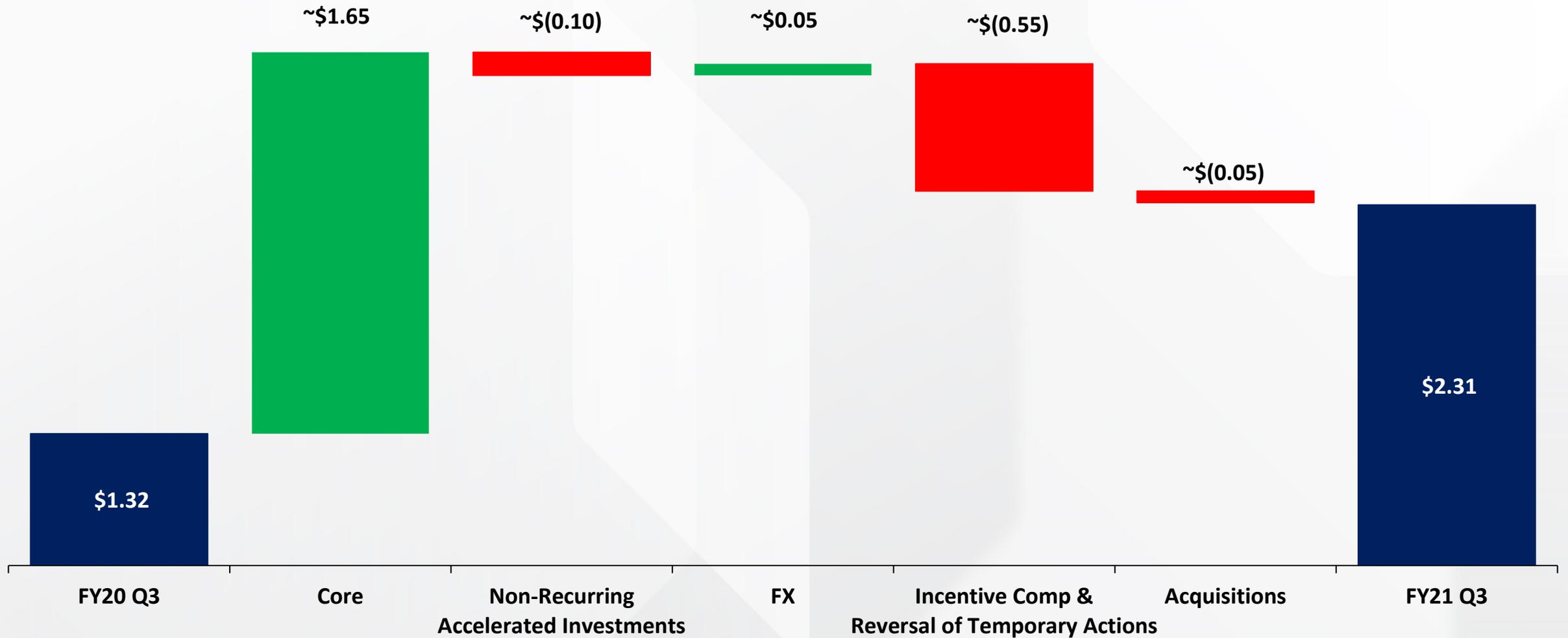
(\$ in millions, except per share amounts)

	Q3 FY21	Q3 FY20	YOY B/(W)	
SALES	\$1,848	\$1,394	Organic Growth	+26.4 %
			Inorganic Growth	+1.1 %
			Currency Translation	+5.1 %
			Reported Growth	+32.6 %
SEGMENT OPERATING MARGIN	19.9%	16.5%		340 bps
CORPORATE AND OTHER	\$29	\$26		\$(3)
ADJUSTED EPS	\$2.31	\$1.32		75%
ADJUSTED EFFECTIVE TAX RATE	14.6%	14.1%		(0.5) pts
FREE CASH FLOW	\$437	\$311		\$126

Q3 FY21 Segment Results

	SALES (\$ in millions; YOY growth %)	SEGMENT OPERATING MARGIN	SEGMENT HIGHLIGHTS
Intelligent Devices	<p>\$883M</p> <p>Organic +28.8 % Inorganic — % Currency +5.0 % <u>Reported +33.8 %</u></p>	<p>21.9% +500 bps YOY</p>	<ul style="list-style-type: none"> Higher segment margin YOY mainly due to higher sales Orders grew ~65% YOY
Software & Control	<p>\$510M</p> <p>Organic +31.5 % Inorganic +2.7 % Currency +5.5 % <u>Reported +39.7 %</u></p>	<p>25.2% +270 bps YOY</p>	<ul style="list-style-type: none"> Higher segment margin YOY driven by higher sales, partially offset by investment spend Orders grew ~55% YOY
Lifecycle Services	<p>\$456M</p> <p>Organic +17.2 % Inorganic +1.6 % Currency +4.6 % <u>Reported +23.4 %</u></p>	<p>10.3% +60 bps YOY</p>	<ul style="list-style-type: none"> Higher segment margin YOY primarily due to higher sales, partially offset by the reinstatement of incentive compensation Book-to-bill of 1.18

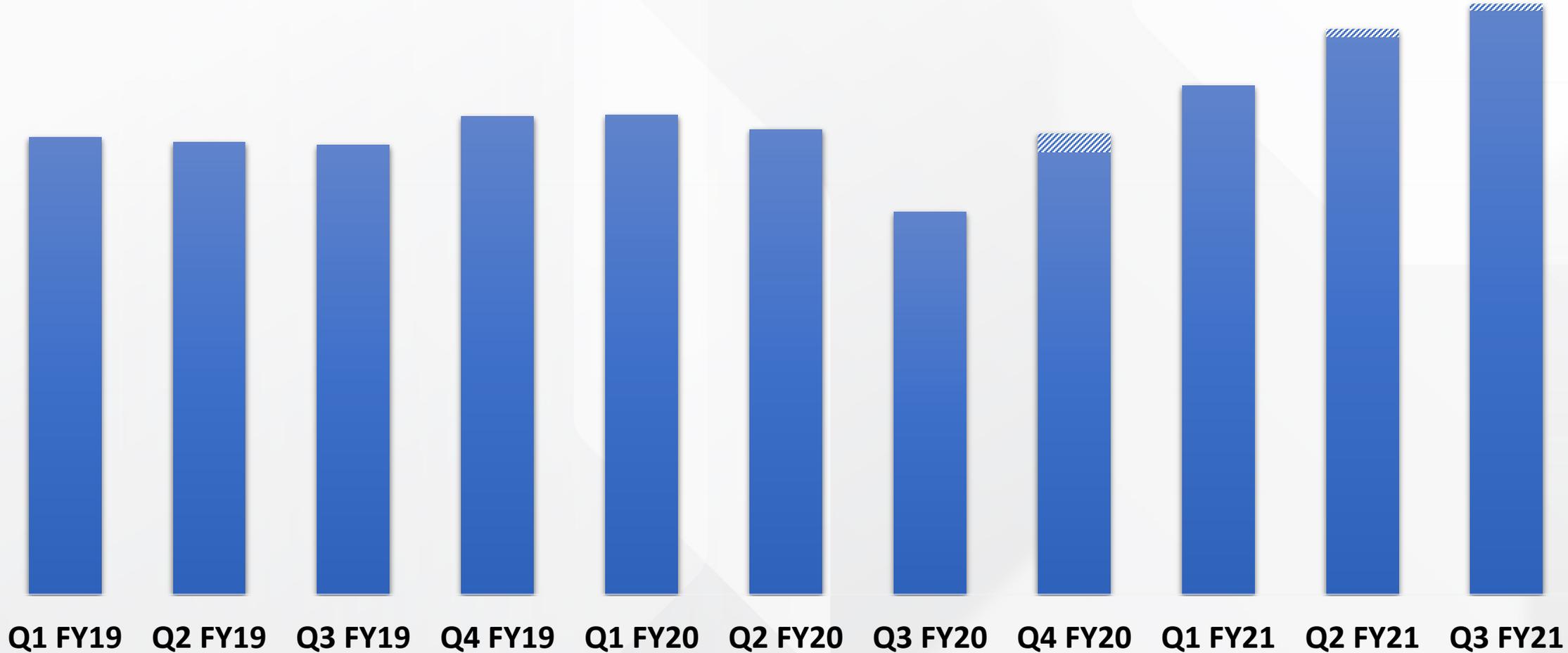
Q3 FY20 to Q3 FY21 Adjusted EPS Walk



Quarterly Product Order Trends: Q1 FY19 – Q3 FY21

Global Daily Average Product Orders

\$



 *Impact of large orders booked in the quarter*



Note: product orders represent ~2/3 of total business and includes both software and hardware products

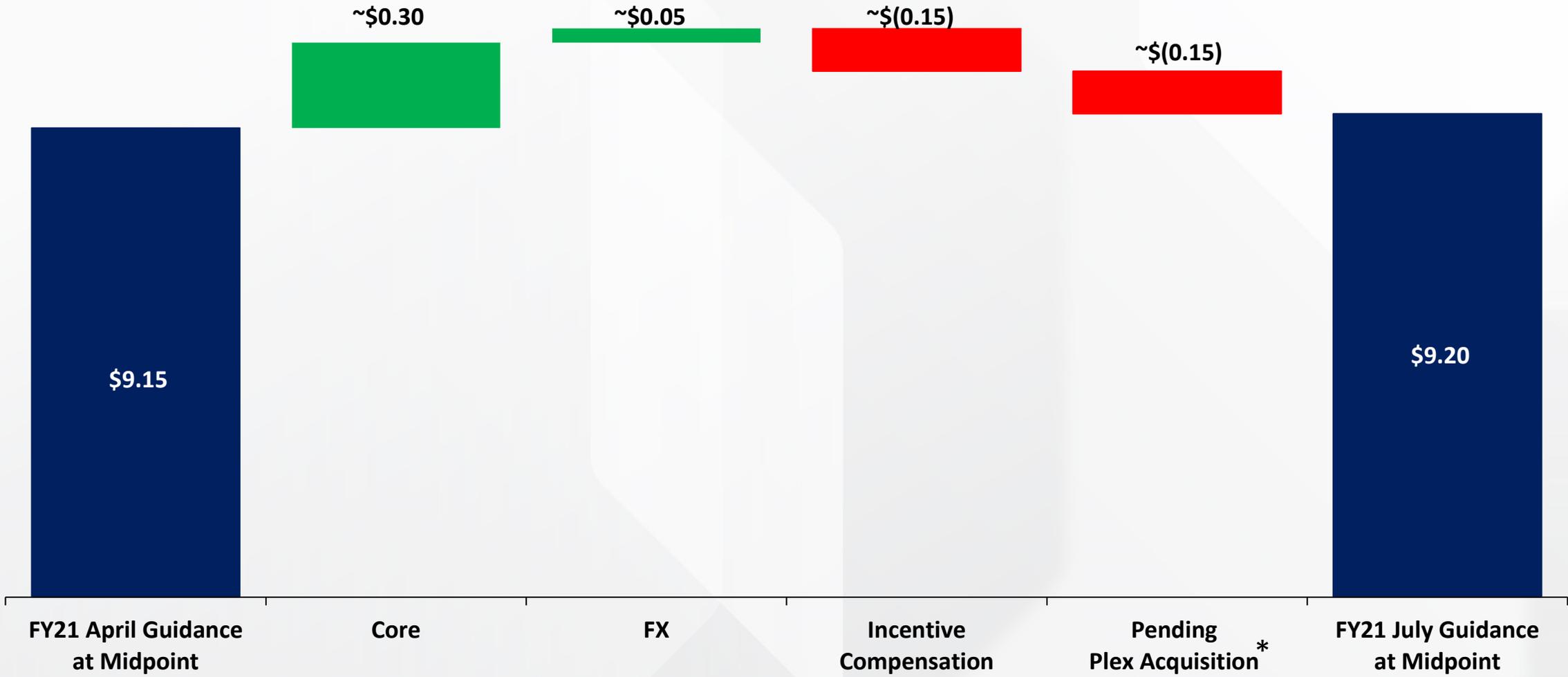
Updated FY21 Guidance

	July Guidance	April Guidance
Sales Midpoint	~ \$7.1B	~ \$7.0B
Reported Growth Range	~ 12%	9.0% - 12.0%
Organic Growth Range	~ 8%	5.5% - 8.5%
Inorganic Growth	~ 1.5%	~ 1.5%
Currency Translation	~ 2.5%	~ 2.0%
Segment Operating Margin	~ 20.0%	~ 19.5%
Adjusted Effective Tax Rate	~ 14%	~ 14%
Adjusted EPS¹	\$9.10 - \$9.30	\$8.95 - \$9.35
Estimated impact of pending Plex acquisition	~\$(0.15)	—
Free Cash Flow as a % of Adjusted Income	105%+	~ 100%

Note: As of July 27, 2021

¹ This compares to fiscal 2020 Adjusted EPS of \$7.87 under the new definition. A reconciliation of fiscal 2020 diluted EPS to Adjusted EPS in the new definition is included on page 29.

FY21 April to July Guidance Midpoint Adjusted EPS Walk



*Assuming the acquisition of Plex Systems closes on August 31, 2021

Estimated Impact of Plex Systems Acquisition

	Q4 FY21	FY21	FY22	FY23
Sales ¹	~\$15M	~\$15M	~\$160M	~\$225M
Segment operating earnings	~\$-M	~\$-M	~\$20M	~\$70M
Adjusted EPS ²	~\$(0.15)	~\$(0.15)	~\$0.00	~\$0.25

1. Amounts above are inclusive of estimated deferred revenue adjustments

2. Amounts in Adjusted EPS are net of tax

- Reported within the Software & Control segment
- Expansion of our Information & Solutions / Connected Services portfolio
- Estimated ARR contribution of \$175M in FY22
- Accretive to Software & Control operating margins in FY22, excluding the deferred revenue adjustments and integration expenses

Note: As of July 27, 2021, assuming the acquisition of Plex Systems closes on August 31, 2021



**Rockwell
Automation**

Appendix

Supplemental Financial Information and Reconciliations
to Non-GAAP Measures

Estimated FY21 Impact of Plex in July Guidance

	Operations	Deferred Revenue Adjustment	One-Time Transaction & Integration Expenses	Interest Expense	Total Reported
Sales ¹	~\$15M	~\$(2)M			~\$15M
Segment operating earnings ¹	~\$5M ²	~\$(2)M	~\$(1)M		~\$-M
Corporate and other			~\$(20)M		~\$(20)M
Interest Expense – net				~\$(5)M	~\$(5)M
Adjusted EPS ³	~\$0.05	~\$(-)	~\$(0.15)	~\$(0.05)	~\$(0.15)

1. Plex sales and operating earnings are reported in the Software & Control operating segment

2. Net of \$1M of depreciation and amortization

3. Amounts in Adjusted EPS are net of tax

Note: As of July 27, 2021, assuming the acquisition of Plex Systems closes on August 31, 2021

Estimated FY22 Impact of Plex

	Operations	Deferred Revenue Adjustment	One-Time & Integration Expenses	Interest Expense	Total Reported
Sales ¹	~\$185M	~\$(15-35)M			~\$160M
Segment operating earnings ¹	~\$55M ²	~\$(15-35)M	~\$(10)M		~\$20M
Corporate and other					
Interest Expense – net				~\$(25)M	~\$(25)M
Adjusted EPS ³	~\$0.35	~\$(0.15)	~\$(0.05)	~\$(0.15)	~\$0.00

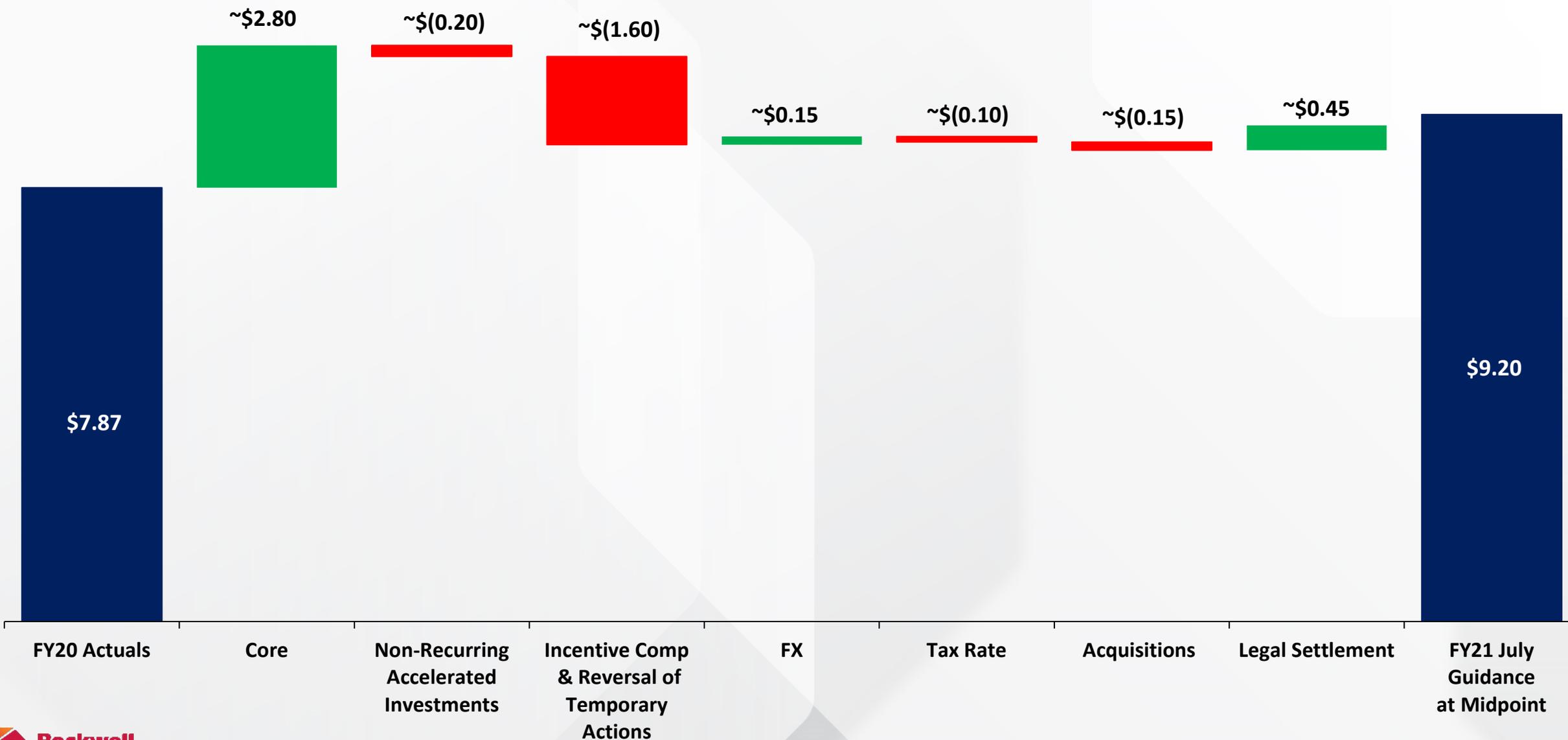
1. Plex sales and operating earnings are reported in the Software & Control operating segment

2. Net of ~\$10M of depreciation and amortization

3. Amounts in Adjusted EPS are net of tax

Note: As of July 27, 2021, assuming the acquisition of Plex Systems closes on August 31, 2021

FY20 to FY21 July Guidance Adjusted EPS Walk



New Operating Segments Composition

- Former A&S business
- Former CP&S business

Intelligent Devices

- Drives ●
- Motion ●
- Safety ●
- Sensing ●
- Industrial components ●
- Configured-to-order products ●

Software & Control

- Control software & hardware ●
- Visualization software & hardware ●
- Digital twin & simulation software ●
- Information Solutions software ●
 - ✓ MES software
 - ✓ Data analytics
 - ✓ IoT visualization
 - ✓ Augmented reality
 - ✓ Device & enterprise connectivity
- Network & security infrastructure ●

Lifecycle Services

- Consulting ●
- Professional services ●
 - ✓ Solutions
- Connected Services ●
 - ✓ Remote monitoring
 - ✓ Network & security
 - ✓ Safety services
 - ✓ Infrastructure-as-a-service
- Maintenance services ●
 - ✓ Asset management
 - ✓ Field services
 - ✓ Workforce training
 - ✓ Other support services
- Sensia business ●

Q3 FY21 Results: Summary

(\$ in millions, except per share amounts)

Total Sales

Total segment operating earnings

Purchase accounting depreciation and amortization

Corporate and other

Non-operating pension and postretirement benefit cost

Change in fair value of investments¹

Interest (expense) income, net

Income tax provision

Net income

Net loss attributable to noncontrolling interests

Net income attributable to Rockwell Automation

Adjustments

Non-operating pension and postretirement benefit cost, net of tax

Change in fair value of investments¹

Tax effect of change in fair value of investments¹

Purchase accounting depreciation and amortization attributable to Rockwell Automation

Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation

Adjusted Income

Adjusted EPS

Average Diluted Shares

	Q3 2021	Q3 2020
Total Sales	\$ 1,848.2	\$ 1,394.0
Total segment operating earnings	\$ 368.7	\$ 229.4
Purchase accounting depreciation and amortization	(12.9)	(10.6)
Corporate and other	(29.2)	(26.4)
Non-operating pension and postretirement benefit cost	(34.3)	(8.6)
Change in fair value of investments ¹	43.3	175.5
Interest (expense) income, net	(22.1)	(24.8)
Income tax provision	(44.5)	(20.3)
Net income	\$ 269.0	\$ 314.2
Net loss attributable to noncontrolling interests	(2.3)	(3.6)
Net income attributable to Rockwell Automation	\$ 271.3	\$ 317.8
<u>Adjustments</u>		
Non-operating pension and postretirement benefit cost, net of tax	26.1	6.2
Change in fair value of investments ¹	(43.3)	(175.5)
Tax effect of change in fair value of investments ¹	9.2	—
Purchase accounting depreciation and amortization attributable to Rockwell Automation	10.0	7.6
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation	(2.4)	(1.8)
Adjusted Income	\$ 270.9	\$ 154.3
Adjusted EPS	\$ 2.31	\$ 1.32
Average Diluted Shares	117.0	116.4

¹Primarily relates to the change in value of our investment in PTC.

Free Cash Flow

(\$ in millions)	Three Months Ended		Nine Months Ended	
	Q3 2021	Q3 2020	Q3 2021	Q3 2020
Net Income	\$ 269	\$ 314	\$ 1,270	\$ 760
Depreciation/Amortization	46	44	136	128
Change in fair value of investments ¹	(43)	(176)	(625)	(102)
Retirement Benefits Expense	58	32	118	95
Receivables/Inventory/Payables	72	34	(83)	(62)
Compensation and Benefits	79	47	142	(52)
Pension Contributions	(8)	(7)	(27)	(25)
Income Taxes	(42)	(3)	(9)	(82)
Other	31	61	135	135
Cash Flow From Operations	462	346	1,057	795
Capital Expenditures	(25)	(35)	(77)	(92)
Free Cash Flow	\$ 437	\$ 311	\$ 980	\$ 703
Adjusted Income	\$ 271	\$ 154	\$ 832	\$ 694
Free Cash Flow as a % of Adjusted Income	161 %	201 %	118 %	101 %

¹Primarily relates to the change in value of our investment in PTC.

Industry Segmentation

% of FY20 Sales

Discrete

- ~10% Automotive
- ~5% Semiconductor
- ~5% General Industries
 - Warehousing & Logistics
 - Printing & Publishing
 - Marine
 - Glass
 - Fiber & Textiles
 - Airports
 - Aerospace
- ~5% Other Discrete

Total Discrete Industries ~25% of sales

Hybrid

- ~20% Food & Beverage
- ~5% Life Sciences
- ~5% Household & Personal Care
- ~5% Tire
- ~5% Eco Industrial
 - Water & Wastewater
 - Mass Transit
 - Renewable Energy

Total Hybrid Industries ~40% of sales

Process

- ~10% Oil & Gas
- ~5% Mining, Aggregates & Cement
- ~5% Metals
- ~5% Chemicals
- ~5% Pulp & Paper
- ~5% Other Process
 - Traditional Power
 - Other Process

Total Process Industries ~35% of sales

Reconciliation to Non-GAAP Measures

Organic Sales

(\$ in millions)

	Three Months Ended June 30,				Reported Sales Growth (Decline) (a)/(c)	Acquisition Growth (Decline) (e)/(c)	Currency Growth (Decline) (d)/(c)	Organic Growth (Decline) (b)/(c)	
	2021		2020						
	Sales(a)	Effect of Acquisitions(e)	Effect of Changes in Currency(d)	Organic Sales(b)	Sales(c)				
North America	\$ 1,086.7	\$ (8.1)	\$ (11.5)	\$ 1,067.1	\$ 826.0	31.6%	1.0%	1.4%	29.2%
EMEA	377.3	(7.3)	(30.6)	339.4	280.4	34.6%	2.6%	11.0%	21.0%
Asia Pacific	274.8	(0.3)	(20.0)	254.5	206.9	32.8%	0.1%	9.7%	23.0%
Latin America	109.4	(0.2)	(7.9)	101.3	80.7	35.6%	0.2%	9.9%	25.5%
Total	\$ 1,848.2	\$ (15.9)	\$ (70.0)	\$ 1,762.3	\$ 1,394.0	32.6%	1.1%	5.1%	26.4%

	Three Months Ended June 30,				Reported Sales Growth (Decline) (a)/(c)	Acquisition Growth (Decline) (e)/(c)	Currency Growth (Decline) (d)/(c)	Organic Growth (Decline) (b)/(c)	
	2021		2020						
	Sales(a)	Effect of Acquisitions(e)	Effect of Changes in Currency(d)	Organic Sales(b)	Sales(c)				
Intelligent Devices	\$ 882.9	\$ —	\$ (33.1)	\$ 849.8	\$ 659.9	33.8%	—%	5.0%	28.8%
Software & Control	509.6	(10.0)	(19.9)	479.7	364.7	39.7%	2.7%	5.5%	31.5%
Lifecycle Services	455.7	(5.9)	(17.0)	432.8	369.4	23.4%	1.6%	4.6%	17.2%
Total	\$ 1,848.2	\$ (15.9)	\$ (70.0)	\$ 1,762.3	\$ 1,394.0	32.6%	1.1%	5.1%	26.4%

Reconciliation to Non-GAAP Measures

Segment Operating Margin

(\$ in millions)

	Three Months Ended	
	June 30, 2021	June 30, 2020
Sales		
Intelligent Devices (a)	\$ 882.9	\$ 659.9
Software & Control (b)	509.6	364.7
Lifecycle Services (c)	455.7	369.4
Total sales (d)	<u>\$ 1,848.2</u>	<u>\$ 1,394.0</u>
Segment operating earnings		
Intelligent Devices (e)	\$ 193.6	\$ 111.6
Software & Control (f)	128.3	82.1
Lifecycle Services (g)	46.8	35.7
Total segment operating earnings ¹ (h)	<u>368.7</u>	<u>229.4</u>
Purchase accounting depreciation and amortization	(12.9)	(10.6)
Corporate and other	(29.2)	(26.4)
Non-operating pension and postretirement benefit cost	(34.3)	(8.6)
Change in fair value of investments	43.3	175.5
Interest (expense) income, net	(22.1)	(24.8)
Income before income taxes (i)	<u>\$ 313.5</u>	<u>\$ 334.5</u>
Segment operating margin:		
Intelligent Devices (e/a)	21.9 %	16.9 %
Software & Control (f/b)	25.2 %	22.5 %
Lifecycle Services (g/c)	10.3 %	9.7 %
Total segment operating margin ¹ (h/d)	19.9 %	16.5 %
Pretax margin (i/d)	17.0 %	24.0 %

¹Total segment operating earnings and total segment operating margin are non-GAAP financial measures. We exclude purchase accounting depreciation and amortization, corporate and other, non-operating pension and postretirement benefit cost, gains and losses on investments, the \$70 million legal settlement in fiscal 2021, certain corporate initiatives, interest (expense) income - net and income tax provision because we do not consider these costs to be directly related to the operating performance of our segments. We believe total segment operating earnings and total segment operating margin are useful to investors as measures of operating performance. We use these measures to monitor and evaluate the profitability of our operating segments. Our measures of total segment operating earnings and total segment operating margin may be different from measures used by other companies.

Reconciliation to Non-GAAP Measures

Adjusted Income, Adjusted EPS, and Adjusted Effective Tax Rate

(\$ in millions, except per share amounts)

	Three Months Ended	
	June 30, 2021	June 30, 2020
Net Income attributable to Rockwell Automation	\$ 271.3	\$ 317.8
Non-operating pension and postretirement benefit cost	34.3	8.6
Tax effect of non-operating pension and postretirement benefit cost	(8.2)	(2.4)
Change in fair value of investments	(43.3)	(175.5)
Tax effect of change in fair value of investments	9.2	—
Purchase accounting depreciation and amortization attributable to Rockwell Automation	10.0	7.6
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation	(2.4)	(1.8)
Adjusted Income	\$ 270.9	\$ 154.3
Diluted EPS	\$ 2.32	\$ 2.73
Non-operating pension and postretirement benefit cost	0.29	0.07
Tax effect of non-operating pension and postretirement benefit cost	(0.07)	(0.02)
Change in fair value of investments	(0.37)	(1.51)
Tax effect of change in fair value of investments	0.07	—
Purchase accounting depreciation and amortization attributable to Rockwell Automation	0.09	0.07
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation	(0.02)	(0.02)
Adjusted EPS	\$ 2.31	\$ 1.32
Effective Tax Rate	14.2 %	6.1 %
Tax effect of non-operating pension and postretirement benefit cost	0.9	0.5
Tax effect of change in fair value of investments	(0.8)	7.0
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation	0.3	0.5
Adjusted Effective Tax Rate	14.6 %	14.1 %

Non-operating pension and postretirement benefit cost

(in millions)

	Three Months Ended	
	June 30, 2021	June 30, 2020
Interest cost	\$ 31.8	\$ 34.4
Expected return on plan assets	(60.9)	(60.9)
Amortization of prior service credit	(1.1)	(1.2)
Amortization of net actuarial loss	37.3	37.1
Settlements	27.2	(0.8)
Non-operating pension and postretirement benefit cost	\$ 34.3	\$ 8.6

Reconciliation to Non-GAAP Measures

Return On Invested Capital

(\$ in millions)

	Twelve Months Ended	
	June 30,	
	2021	2020
(a) Return		
Net income	\$ 1,533.4	\$ 767.6
Interest expense	94.5	104.3
Income tax provision	288.1	125.3
Purchase accounting depreciation and amortization	49.0	34.2
Return	<u>1,965.0</u>	<u>1,031.4</u>
(b) Average invested capital		
Short-term debt	129.6	285.7
Long-term debt	1,977.0	1,959.0
Shareowners' equity	1,803.3	924.8
Accumulated amortization of goodwill and intangibles	970.7	907.7
Cash and cash equivalents	(780.1)	(857.0)
Short-term and long-term investments	(0.6)	(42.0)
Average invested capital	<u>4,099.9</u>	<u>3,178.2</u>
(c) Effective tax rate		
Income tax provision	288.1	125.3
Income before income taxes	\$ 1,821.5	\$ 892.9
Effective tax rate	<u>15.8 %</u>	<u>14.0 %</u>
(a) / (b) * (1-c) Return On Invested Capital	<u>40.4 %</u>	<u>27.9 %</u>

Reconciliation to Non-GAAP Measures

Fiscal 2021 Guidance

(\$ in billions, except per share amounts)

Organic Sales

Organic sales growth
Inorganic sales growth
Foreign currency impact
Reported sales growth

Segment Operating Margin

Total sales (a)
Total segment operating earnings (b)
(Income)/costs not allocated to segments
Income before income taxes (c)
Total segment operating margin (b/a)
Pretax margin (c/a)

Adjusted Effective Tax Rate

Effective tax rate
Tax effect of non-operating pension and postretirement benefit cost
Tax effect of change in fair value of investments¹
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation
Adjusted Effective Tax Rate

Adjusted EPS⁽²⁾

Diluted EPS
Non-operating pension and postretirement benefit cost³
Tax effect of non-operating pension and postretirement benefit cost³
Change in fair value of investments¹
Tax effect of change in fair value of investments¹
Purchase accounting depreciation and amortization attributable to Rockwell Automation
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation
Adjusted EPS

Fiscal 2021 Guidance

~ 8%
~ 1.5%
~ 2.5%
~ 12.0%

\$ ~ 7.1

~ 1.4

~ (0.4)

\$ ~ 1.8

~ 20.0 %

~ 25.5 %

~ 15.2 %

~ 0.3 %

~ (1.8)%

~ 0.3 %

~ 14.0 %

\$12.85 - \$13.05

0.43

(0.11)

(5.34)

1.02

0.33

(0.08)

\$9.10 - \$9.30

¹The actual year-to-date adjustments, which are based on PTC's share price at June 30, 2021, are used for guidance, as estimates of these adjustments on a forward-looking basis are not available due to variability, complexity and limited visibility of these items.

²Fiscal 2021 guidance based on Adjusted Income attributable to Rockwell, which includes an adjustment for Schlumberger's non-controlling interest in Sensia.

³The settlement expense within the expected non-operating pension and postretirement benefit costs uses actual year-to-date adjustments for guidance, as estimates of settlement expenses on a forward-looking basis are not available due to variability, complexity and limited visibility of these items.

New Definition of Adjusted Income and Adjusted EPS

- Beginning in fiscal 2021, Rockwell is changing its definition of Adjusted Income and Adjusted EPS
- New definition will also exclude the impact of purchase accounting depreciation and amortization expense attributable to Rockwell Automation and the related tax effects of such exclusion
- The definition of Adjusted Effective Tax Rate is also changing to correspond to the purchase accounting items now being excluded from Adjusted Income

	Fiscal 2020 Results	Q3 2021 Results	Fiscal 2021 Guidance
Diluted EPS	\$ 8.77	\$ 2.32	\$12.85 - \$13.05
Non-operating pension and postretirement benefit cost ³	0.32	0.29	0.43
Tax effect of non-operating pension and postretirement benefit cost ³	(0.09)	(0.07)	(0.11)
Change in fair value of investments ¹	(1.32)	(0.37)	(5.34)
Tax effect of change in fair value of investments ¹	—	0.07	1.02
Purchase accounting depreciation and amortization attributable to Rockwell Automation	0.25	0.09	0.33
Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation	(0.06)	(0.02)	(0.08)
Adjusted EPS ²	<u>\$ 7.87</u>	<u>\$ 2.31</u>	<u>\$9.10 - \$9.30</u>
Effective Tax Rate	9.9 %	14.2 %	~ 15.2%
Tax effect of non-operating pension and postretirement benefit cost	0.6	0.9	~ 0.3
Tax effect of change in fair value of investments ¹	1.5	(0.8)	~ (1.8)
Tax effect of purchase accounting depreciation and amortization expense attributable to Rockwell Automation	0.4	0.3	~ 0.3
Adjusted Effective Tax Rate	<u>12.4 %</u>	<u>14.6 %</u>	<u>~ 14.0%</u>

¹The actual year-to-date adjustments, which are based on PTC's share price at June 30, 2021, are used for guidance, as estimates of these adjustments on a forward-looking basis are not available due to variability, complexity and limited visibility of these items.

²Fiscal 2021 guidance based on Adjusted Income attributable to Rockwell, which includes an adjustment for Schlumberger's non-controlling interest in Sensia.

³The settlement expense within the expected non-operating pension and postretirement benefit costs uses actual year-to-date adjustments for guidance, as estimates of settlement expenses on a forward-looking basis are not available due to variability, complexity and limited visibility of these items



Thank you



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